

# Mission's Consulting and Cloud Managed Services

## The State of AWS Expertise

In 2021 we commissioned a study of a thousand companies using AWS. This is what we found:

- More than **65% lack the technical resources** necessary to execute on their objectives
- **Nearly half have skill gaps** in Security and Data Analysis
- **97% face IT challenges** of some kind in their work with AWS
- **One third have gaps** in DevOps, Application Development, and Migrations

Is this talent shortage stifling your growth? In the current economic environment, we know it is **difficult to hire for these gaps when budgets and forecasts are uncertain.**

## Consulting Services

The AWS resources you need, the way you need them

Mission stands in this gap by **focusing on the practice areas** where businesses struggle with its technical expertise in



Migrations



DevOps



Data, Analytics, & Machine Learning



AppDev & Modernization



Security

## Our Engagement Models

To meet your unique needs, we have developed three distinct engagement models and will partner with you using a consultative approach to arrive at the best model for each project. This is a results-driven process: we have no preference for which engagement model is used so long as it delivers the experience and outcomes you need.



SOWS



FRACTIONAL  
TEAMS



DEDICATED  
TEAMS

## Barriers to Growth

- **50% of companies** on AWS say their technical teams are distracted by operational tasks.
- The **common limiters for growth** are: security, data privacy, cloud performance, and cost efficiency.

→ Our cloud managed services are designed to address all of these barriers to action and, when paired with our consulting services, will give you a complete team of AWS expertise.

## Cloud Managed Services

Let us run your cloud so you can run your business



**Cloud Foundation**  
Cost optimization and  
foundational best practices



**Cloud One**  
A comprehensive solution for  
operations, optimization, and security

### Working With Mission

When you sign up for managed services in tandem with our consulting services, we do the following:

- 01 Discount the price of the initial consulting project.
- 02 Identify cost optimizations to offset the price of some or all of the project.
- 03 Handle the common tasks and roadblocks that distract your technical team.

As a result, on average our customers see their **initiatives launch faster and scale more easily** because they have become more well architected and are freed up to focus.

### Less Waste, More Growth

With Mission's cloud managed services,

- cost inefficiencies are eliminated, increasing your ROI on all AWS initiatives.
- guidance from our FinOps and InfraOps Analysts helps you to become more well architected, making your environment more reliable and scalable.

This creates a virtuous cycle that **accelerates the rate at which you can launch and scale new initiatives**, helping you to grow your business faster.

A new initiative → Offset costs with managed services → Become more well-architected → De-risk new investments in AWS and increase ROI

Reach out to your Mission Account Executive or [sales@missioncloud.com](mailto:sales@missioncloud.com) today and learn how Mission can help your customers grow and succeed.



Mission Cloud Services is a leading AWS Premier Tier Services Partner and Cloud Managed Services Provider. Through its dedicated team of expert cloud operations professionals, cloud analysts, and solutions architects, Mission delivers a comprehensive and differentiated suite of agile cloud services designed to help businesses migrate, manage, modernize and optimize their AWS cloud environments, facilitating continuous improvement and delivery across your entire cloud journey.

