

AWS Enterprise Discount Program (EDP) with Mission Cloud Services

Align to value with an experienced partner at your side



If you're ready to commit to long-term growth in AWS, an EDP can save your business a lot of money over time. However, EDP structures are complex, and mistakes are extremely costly. This makes due diligence essential, from early conversations through end stage negotiations.

If this is your first time setting up an EDP, you'll capture the most value possible with Mission at your side. Using the experience, skills, and relationships we've built as an AWS Premier Partner, we help you:

- Avoid an inflated or premature commitment.
- Understand discount terms and how to burn down commitment.
- Lower total computing costs, where possible.
- Optimize your cloud environment.
- Meet stringent AWS support qualifications.

How Will Mission Help?



Assess and Align

Validate current and future resource needs, factor anticipated growth, and ensure your EDP is properly calibrated to minimize risk of over/under utilization.



Lower AWS Costs

Monitor your environment to identify potential savings opportunities in real time, and receive clear, actionable guidance to lower costs.



Gain Premier Support

Gain premier, 24/7, AWS-approved support and the peace of mind that comes with Mission Cloud Foundation.



Optimize Your Environment

Optimize your cloud environment for performance, modernity, and security with Mission Cloud Foundation.

Mission Cloud Foundation

With Mission Cloud Foundation, our cloud optimization service, you gain greater visibility and control over your AWS environment. Mission's team of certified experts, led by a Cloud Analyst with proven FinOps experience, provides you with the insights, tooling, and methodologies needed to align operations and governance to long-term value.



About Mission

Mission Cloud Services is a leading AWS Premier Services Partner and provider of managed cloud services and consulting. Through its dedicated team of expert cloud operations professionals, cloud analysts, and solutions architects, Mission delivers a comprehensive and differentiated suite of agile cloud services designed to help businesses migrate, manage, modernize and optimize their AWS cloud environments, facilitating continuous improvement and delivery across your entire cloud journey.

Why Choose Mission?



Strategic Advisors

We look at your business, computing needs, and other contextual factors to make informed, strategic recommendations that deliver value.



Strong Track Record

We've helped hundreds of businesses save, optimize, scale, and succeed on AWS, and our collective experience adds value to every customer engagement.



Full PPA Support

Beyond EDPs, we can help you fine-tune any type of Private Pricing Agreement (PPA) with AWS.



Industry-Best Tools

We use CloudHealth and other industry-leading tools to ensure every recommendation is empirical, data-driven, and future-oriented.



A Winning Team

Our team of experienced professionals, which includes FinOps Cloud Analysts, are 100% dedicated to your success, both inside and outside of the cloud.



MAKING YOUR VISION A REALITY

Our team has the resources, expertise, and proven process you need to reach your goals, at any scale or growth stage. Now, we'd love to connect with your business. When you're ready, reach out to us at:

✉ info@missioncloud.com

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